

### Prospective Borrower:

Rally would like to thank you for your interest in our business loan program. Our goal is to provide superior service to you while making the application process as easy and smooth as possible. In order for us to achieve this, there are vital pieces of information we request to make an accurate and swift decision regarding your loan request.

We have included a Business Loan Application or a Uniform Residential Loan Application and a Personal Financial Statement to be completed by all guarantors of this request. Also, we would like to receive the last three years of tax returns and financial statements from the business (if applicable) as well as all guarantors of the proposed note. The checklist below should help ensure all information has been collected.

- o Business Loan Application or Uniform Residential Loan Application
- o Personal Financial Statement (all guarantors)
- o Last three years of tax returns for business (if applicable)
- Last three years of tax returns for guarantor(s)
- O Year to date balance sheet and profit/loss statement
- o Copies of current leases (if applicable)
- o Debt Schedule (if applicable)

We require a minimum of 20%- 30% down for business purpose loans; however terms are based on the type of collateral offered. Amortization and loan terms will be based on the condition and marketability of the collateral as well as the dollar amount requested. Interest rates will be determined based on the combination of the borrower's ability to repay the proposed debt, the condition and marketability of the collateral, and the amortization and term of the note. Additional information may be requested on a case by case basis. Please feel free to contact us with any questions or concerns.

#### Please see back for a Disclosure and Notice.

Sincerely,

Member Business Services Department

Norberto Buenrostro Jr NMLS# 2222342 Small Business Lender PO Box 81349 Corpus Christi TX 78468 361-985-7300 ext. 1170 Fax 361-986-8055 NBuenrosto@rallycu.com





**Disclosure:** Rally will give each request careful consideration and may not be able to extend credit to you. We will communicate the reasons for the denial orally. You have the right to receive the reasons confirmed in writing within 30 days of the oral communication upon request. Please contact us at the address or number below to submit this request.

Rally Credit Union Member Business Loan Office 361-986-4500 5725 Spohn Dr. Corpus Christi, TX 78414

**Equal Credit Opportunity Act Notice:** The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (provided the applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program; or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act. The federal agency that administers compliance with this law concerning this creditor is Federal Trade Commission Equal Credit Opportunity Washington, DC 20580.





I/ We Intend to	apply for Joi	nt Credit:		I/ We Do Not Intend to apply	for joint credit:				
<b>Borrower Info</b>	ormation								
Date:		Business Account Number: Personal Account Number:							
Borrower Nar	me:								
EIN/SSN (if ap	plicable):	DOB	(if applicable	e):					
Physical Addr	ess of busine	ess (No P.O. Box):							
City:		State: _	Zip:	Occupancy Exp	ense (per month):				
Business Ema	il Address: _			Business Phone:	<del></del>				
Date Business	s Established	l:Current	Owners Sinc	e:Number o	f Employees:				
Web Address			email address:						
Other Employ	er (if applica	able):							
Will you retai	n this emplo	yment? ☐ Yes / ☐ No Gr	ross Monthly	y Income (if applicable)					
☐ Rent / ☐ M	Nortgage (pe	er month):							
Business Type		,	_						
Individual	-	Partnership		Corporation	Other				
□ Sole Propri	etorshin	☐ General Partnership		☐ Sub-S Corporation	☐ Professional Association				
_ Joie op.,	ctoromp	☐ Limited Partnership		☐ C-Corporation	☐ Non-profit/501( c ) 3				
		☐ Limited Liability Partne	rship	☐ Limited Liability Company					
					☐ Trust				
Loan Request		A (1)							
on bottom of		\$(	If Ioan reque	est is less than \$50,000, must	complete Assets and Liabilities table				
Loan Type:		ercial Real Estate*(**)	□ Comm	nercial Construction	☐ Vehicle Loan				
		nd Loan*		ess Line of Credit	☐ Other (please describe):				
	·	ment Property*(**)		ess Select MasterCard	U Other (please describe).				
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	□ busine	233 Select Master Card					
*Address of P	roperty:			Co	unty:				
*If purchase,	please provi	de a copy of the Purchase a	nd Sale Agre	eement					
	•	a dwelling and is secured by or Apartment Complex), or	y a dwelling (	(includes condo, minimum, Sir	ngle Family Residence, 1-4 Family				
(**) If loan is	to improve a	a dwelling and is secured by	a dwelling o	or classified as a home improve	ement loan, or				
(**) If loan is	a refinance a	and both old AND new loan	is secured b	y a dwelling then					

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(\*\*) Please complete the Government Monitoring Information on page 4



Loan Purpose and Co	ollateral					
What are the loan pr	oceeds going to be	used for?				
Collateral Available:						
Location of Collateral	:					
Vehicle Information:	Year Make	Mode	el	Mileage	VIN	
Approximate Value o	f Collateral:					
		specific assets, acceptable to s, if any, are pledged as collate				
Guarantor/Co-Borro	wer Information (c	ircle one)				
Full Legal Name:			SSN:		DOB:	
Physical Address (No	P.O. Box):					
City:		State: Zi	ip: [	☐ Rent / ☐ Mort	gage (per month	n):
Length of Residence:	Email <i>A</i>	Address:		Da	ytime Phone:	
Title:	Perce	ent of Ownership in Busi	iness:	Net Business	Income (per mor	nth):
Other Employer:			Oth	ner Income:		
Length of Employme	nt:	Will you re	etain this employ	/ment? ☐ Yes /	□ No	
Guarantor/Co-Borro	wer Information (c	circle one)				
Full Legal Name:			SSN:		DOB:	
Physical Address (No	P.O. Box):					
City:		State: Zi	ip: [	☐ Rent / ☐ Mort	gage (per month	n):
		Address:				
Title:	Perce	ent of Ownership in Busi	iness:	Net Business	Income (per mor	nth):
Other Employer:			Oth	ner Income:		
Length of Employme	nt:	Will you re	etain this employ	/ment? ☐ Yes /	□ No	
Assets and Liabilities	(Completion regu	ired for loan requests u	ınder \$50.000)			
			· · · · · · · · · · · · · · · · · · ·			
Business A	Assets		Ві	usiness Liabilitie	!S	
Assets (Institution)	Cash or Market Value	Payable to Whom (Creditor)	Balance	Monthly Payment	Maturity Date	Collateral Pledged

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<b>Business Related Questions</b>								
Does the business accept credit and debit card payments? If recent merchant account statements.  How is your payroll processed?  Do you send other payments through ACH or wires?  Do you collect regular recurring payments from customers of Please note you will be required to qualify for membership as	business and/or owners? ge the ownership? e above, provide details on an ado Union? If no, who is it with? ur latest 2 months of statements. yes, provide copies of 2 most r lessees?		Yes Yes Internal Yes Yes	en w	No N			
complete the loan process.  Certification and Signatures								
By signing below, I/we certify that all of the information provided on and with this application, including the financial statement information, is complete and accurate and that we are authorized to execute this application on behalf of the Applicant. I/we understand that the representations made in this application and in any accompanying documentation will be relied upon by Rally CU in the decision to grant credit. I/we will promptly notify Rally CU of any subsequent changes which would affect the accuracy of the information contained in this application. You have my permission to verify and retain all information submitted in this application. You may obtain credit reports, receive information from others about my credit and may answer inquiries from others seeking credit or experience information about me or my accounts with you. (This statement applies to all signers of this loan application). I/we understand that additional information may also be required to process this application.								
REQUIRED SIGNATURES								
Primary Signature/Borrower	Title		Dat	e				
Guarantor/Co-Borrower	Title		Dat	e				
Guarantor/Co-Borrower	Title		Dat	e				

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### **Government Monitoring Information**

The following information is requested by the federal government in order to monitor compliance with federal statutes that prohibit discrimination in housing. You are not required to furnish this information, but are encouraged to do so. The law provides that a lender or servicer may not discriminate either on the basis of this information, or on whether you choose to furnish it. If you furnish the information, please provide both ethnicity and race. For race, you may check more than one designation. If you do not furnish ethnicity, race, or sex, the lender or servicer is required to note the information on the basis of visual observation or surname if you have made this request for a loan modification in person. If you do not wish to furnish the information, please check the box below.

		BORROWER		(	CO-BORROWER		CO-BORROWER	
	I do not v	wish to furnish this information		l do not v	vish to furnish this information		l do not	wish to furnish this information
		c or Latino Mexican Puerto Rican Cuban Other Hispanic or Latino	Ethn	Hispanio	c or Latino Mexican Puerto Rican Cuban Other Hispanic or Latino			ic or Latino Mexican Puerto Rican Cuban Other Hispanic or Latino
	Not His	panic or Latino		Not His	panic or Latino		Not His	spanic or Latino
Race		an Indian or Alaskan Native	Race		an Indian or Alaskan Native	Race		an Indian or Alaskan Native
	Asian	Asian Indian Chinese Filipino Japanese Korean Vietnamese Other Asian			Asian Indian Chinese Filipino Japanese Korean Vietnamese Other Asian		Asian	Asian Indian Chinese Filipino Japanese Korean Vietnamese Other Asian
		r African American Hawaiian or Other Pacific Islander Native Hawaiian Guamanian or Chamorro Samoan Other Pacific Islander			African American Hawaiian or Other Pacific Islander Native Hawaiian Guamanian or Chamorro Samoan Other Pacific Islander			r African American Hawaiian or Other Pacific Islander Native Hawaiian Guamanian or Chamorro Samoan Other Pacific Islander
	White			White			White	
Sex:	Female Male		Sex:	Female Male		Sex:	Female Male	

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## To Be Completed by Financial Institution (for applications taken in person):

Was the ethnicity of the applicant collected on the basis of visual observation or surname?  Yes No Was the race of the applicant collected on the basis of visual observation or surname? Yes No Was the sex of the applicant collected on the basis of visual observation or surname?	Was the ethnicity of the co-applicant collected on the basis of visual observation or surname?  Yes No Was the race of the co-applicant collected on the basis of visual observation or surname? Yes No Was the sex of the co-applicant collected on the basis of visual observation or surname?	Was the ethnicity of the co-applicant collected on the basis of visual observation or surname?  Yes No Was the race of the co-applicant collected on the basis of visual observation or surname? Yes No Was the sex of the co-applicant collected on the basis of visual observation or surname?					
☐ Yes ☐ No	☐ Yes ☐ No	☐ Yes ☐ No					
☐ Not applicable as the applicant is a business entity	☐ Not applicable as the co-applicant is a business entity	☐ Not applicable as the co-applicant is a business entity					
Demographic Information was provided th	rough:						
☐ Face-to-Face Interview (include ☐ Telephone Interview ☐ Fax or Mail ☐ Email or Internet	s Electronic Media with video component	:)					
Application	Checklist- Thank you for choosing Rally	Cradit Union					
	ok forward to serving your financial need						
<ul> <li>□ Completed Business Loan Application</li> <li>□ Personal Financial Statement for each business owner</li> <li>□ Last two years personal tax returns for each business owner (three years if request is over \$250,000)</li> <li>□ Last two years business tax returns (three years of request is over \$250,000)</li> <li>□ Last two years fiscal year-end financial statements (three years if request is over \$250,000)</li> <li>□ Latest interim financial statement (must be within 90 days of application date)</li> <li>□ Schedule of all business debts</li> <li>□ Schedule of all personal debts</li> </ul>							
☐ Invoices or purchase orders of equi							
	ings for revolving credit line requests property type) for real estate secured red	quests					

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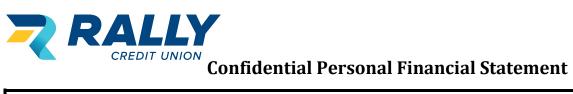
# **Confidential Personal Financial Statement**



Marital Status:	Married		Unmarried		Separated
Will your Spouse b	e jointly liable for th	ne credi	t requested?	Yes	□ No □
Confidential Finan	cial Statement as of			,	/20

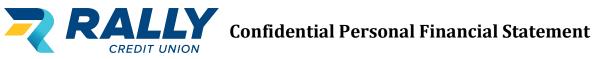
Name:				Date of Birth:		Employe	er/Position	Years
Home Address:			Social Security	Number:		Home P	hone	Business Phone
Home Address:  Name of Spouse:  ASSETS  Cash In This Credit Union In Other Institutions Securities (Schedule 2) Privately Held  Accounts Receivable Notes Receivable (Schedule 3)  Net Cash Value Life Insurance & Annuitie Real Estate  Homestead		No. of Dependents:	Spouse's Social	Security #:		Business Address		
	ASSETS		(OMIT CENTS)		l	IABILI	TIES	(OMIT CENTS)
Cash	In This Credit Un	ion			Taxes Owing	Incom	ne Taxes	
(Schedule 1)	In Other Instituti	ons			Taxes Owing	Other T	axes	
Securities	Publicly Traded				Notes Payable	To This	Credit Union	
(Schedule 2)	Privately Held				(Schedule 6)	Other N	otes Payable	
Accounts Receivable				Accounts Payab	ole			
Notes Receivable (	(Schedule 3)				Estimated Cred	it Card B	alance	
Net Cash Value Lif	e Insurance & Ani	nuities (Schedule 4)			Mortgages	Homest	ead	
De al Fatata	Homestead				Payable	Other W	/holly-Owned R/E	
	Other Wholly-Owned R/E				(Schedule 7)	Partially	Owned R/E	
(33 333 3 7	Partially Owned	R/E			Oil & Gas Relate	ed Debt		
Oil & Gas Interest					Other Liabilities	(Schedu	ıle 9)	
Other Business Int	erests (Schedule	8)						
Deferred Comp &	Retirement (Sche	dule 5)						
Personal Property & Autos								
Other Assets (Sche	edule 9)				1	Total Liak	oilities	
	Total Assets				Net Worth (Ass	Net Worth (Assets Less Liabilities)		
Sources of Cash		st Year	Th 20	nis Year O	Uses of Cash		Last Year 20	This Year 20
Salary & Wages					Personal Expen	ses		
Commissions, Bon	uses				Income Taxes			
Interest & Dividen	ds				Property Taxes			
Rental Income					Business Expen	ses		
Oil & Gas Revenue					Other			
Other Business Inc	come							
Other:					Subtotal			
					Mortgage-Hom	estead		
Subtotal					Other R/E Paym			
Non-Recurring Co	mmissions				Other Loans Pa	yable		
Sale of Assets					Notes Payable			
Tax Refund					Conting. Liab. P	ayable		
Other								
					Total Cash Uses	5		
Total Cash Sources	5				Net Cash Flow			

ignature:	Spouse's Signature



Schedule 1 - Deposit Accounts									
Name on Account	Name	& Location Wher		Balance	Type of Acct.	Account #	Pledged?		
					,,		Ü		
	To	tal at Rally CU			Total Other Institution	ons			
	Sche	dule 2 - Stocks. B	onds and Mutual Fu	unds (Publicly & Privately	/ Held)				
I I I			ue Today	Name of	Owner	Pledged?			
Traine of issuel	Silares	Warkernee	van	ac roddy	rume of	owner .	r reagea.		
		Tatal							
		Total							
			Schedule 3 - Notes R	eceivable					
Due From	Orig. Balance	Rate	Present Balance	Maturity	Payment	Coll	ateral		
	<u> </u>				,				
		Total to Page 1							
		Total to Tage 1							
	Sche	dule 4 - Life Insui	rance and Annuities	(Including Employer Pro	vided)				
Company	Face Amount	Ber	neficiary	Cash Value	Policy Loan	Net Cash Value	Pledged?		
					Total to Page 1				
					3				
		Schedule 5 - D	eferred Compensat	ion & Retirement Plans					
Plan Administrator	Type of Account	Ber	neficiary	Balance	Policy Loan	Net Plan Value	Pledged?		
		_							
					Total to Page 1				
				gages Listed in Schedule					
Due To	Orig. Balance	Rate	Present Balance	Maturity	Payment	Coll	ateral		
		Total to Page 1							

Signature: \_\_\_\_\_ Spouse's Signature \_\_\_\_\_



Desc	cription of A	ddress	Orig. Balance	Market Value	Schedule 7 - Mortgag  Present Balance	es Payable Interest Rate	Payment	Lien	Holder
	,						,		
				Total to Page 1					
				Sch	edule 8 - Other Busii	noss Interests			
<u> </u>	Business Nar	ne	Ownership		e of Business	Value	How Valued	Entity Type	Related Debt
		-						7 7 1	
					Total to Page 1				
			Schedule 9 - Otl	her Assets and Li	iabilities Contingent	and Otherwise and/or A	dditional Remarks		
I understan	d that the fo	ollowing que	estions are addressed	I to me and I hav	e answered them as	appropriate.			
									1
Yes	No		-			in any other name			
Yes	No					our spouse before i			
163	140					quidations of any o		u by your spot	ase during
Yes	No	3. Are	any of your real	estate prope	rties used by you	u in your business?			
Yes	No	4. Do	any of your asset	ts secure any	debts which hav	e not been reporte	ed in the precedir	g schedules?	
Yes	No	5. Are	you a party to a	ny suit or are	there any unsat	isfied judgments ag	gainst you?		
Yes	No	6. Hav	e you been thro	ugh bankrupt	tcy or made an a	ssignment for bene	efit of creditors?		
Lhavo ovals	ained fully u	ador "Additi	onal Remarks" on th	is nago any "yos!	' answers to the forg	oing questions			
Yes	No		ave made a will; the $\epsilon$		_	onig questions.			
		7. 1110	ave made a wiii, the c						
· ·	_		=			the purpose of obtaini			•
	of my financ Id/or impriso		as of the date show	n. I understand t	that misrepresenting	information on this sta	tement is a criminal c	offense under fede	ral law punishable
by a fine an	ia, or imprise	initerit.							
	-			= -		the absence of such no			=
	-					nd effect as if delivered s for the purpose of ver	=	· ·	
-					-	it reporting agencies. I			-
-	•		atement and any ot	her information	furnished to you sh	nall be your property. Y	ou are authorized to	answer question	s about your
credit expe	rience with r	ne.							
Signature	e:				Spc	use's Signature			

# **Debt Schedule**

## **Company Name:**

Name of Creditor	Original Amount	Original Date	Current Balance	Interest Rate	Maturity Date	Monthly Payment	Collateral
Totals							

Print Name		
Signature		
Date		_



# **Business Account Beneficial Ownership Form**

All natural persons opening an account on behalf of a legal entity must provide the following information:

	Section 1: Nar	ne and	Title of Na	tura	l Person O	penina Acco	unt		
						<b></b>			
Name:		Title:							
Identification #:		ID Type:							
Section 2:	Name and Ad	ldress (	of Legal Er	ntity	for Which	Account is B	eing C	pened	
1 - 1 - 2 - N									
Legal Entity Name:		EIN:							
Legal Entity Address:									
		Sectior	า 3: Owner	ship	Informatio	n			
Enter the following infor otherwise) owns 25% o write "N/A" or "Not Appl	r more of the equ								
Name	ID # and Type		Date of Birth DD/MM/YYYY		Address (Physical)		SSN		
	Section	4· Con	trolling Na	tura	l Person In	formation			
Enter the following informember, including an e	mation for each in	ndividual	with significal	nt res	ponsibility to c	ontrol, manage,			
Name	ID # and Type		Title	Da	ate of Birth D/MM/YYYY	Address (Phy		SSN	
I,	hest of my know	ledge +h	nat the inform	natio	(name o	of natural perso	n openi	ing account),	
hereby certify, to the best of my knowledge, that the information provided above is complete and correct.  Signature:  Date:									

# **Business Account Beneficial Ownership Form Instructions**

#### Instructions

Please fill out the form using the instructions for each section. The account cannot be opened without completion and signing of this form. This form is to be used for (but may not be limited to) opening legal entity accounts for:

- Corporations,
- · Limited Liability Company's,
- · Limited Liability Partnership,
- Partnership,
- Partnership LLC.
- General Partnership,
- C Corporation LLC,
- C Corporation,
- Professional Corporation,
- S Corporation,
- S Corporation LLC
- Statutory Trust

This form will **not** apply to:

- Sole proprietorships,
- Unincorporated associations (i.e. Scout Troops and youth sports leagues), or
- Natural persons opening accounts on their own behalf.

## Section 1: Name and Title of Natural Person Opening Account

This section to be completed by the natural person authorized to open the account. Complete the Name, Title within the entity, Identification number and Type of identification (i.e. Driver's License).

### Section 2: Name and Address of Legal Entity for Which Account is Being Opened

This section to be completed about the legal entity being opened. Complete the Legal Entity Name as it will appear on the account, Employee Identification Number, Physical address of Legal Entity.

## **Section 3: Ownership Information**

This section requires you to list only those that own 25% or more. If no individual meets this definition, please write "N/A" or "Not Applicable."

**Ownership:** Each individual, if any, who owns, directly or indirectly, 25 percent or more of the equity interests of the legal entity (i.e. each natural person that owns 25 percent or more of the shares of a corporation)

Complete the Name, Identification number, Type of identification (i.e. Driver's License), Date of birth, Physical address and Social Security Number for the natural person(s) that owns the entity.

## **Section 4: Controlling Natural Person Information**

This section requires you to list only one natural person that controls the entity. A natural person must be listed since the entity would have at least one controlling person.

**Control:** An individual with significant responsibility for managing the legal entity, such as an executive officer, senior manager or other individual who regularly performs similar functions.

Complete the Name, Identification number, Type of identification (i.e. Driver's License), Title within the entity, Date of birth, Physical address and Social Security Number.

Modified: February 1, 2023



Rally Credit Union ("Rally CU") asks that it be able to use certain personal information of yours, including identifying information from your personal identification card, such as your driver's license or passport, in order to meet our federal record keeping requirements. In addition, we would like to use your information to assist Rally CU, and you, in preventing identity theft and to confirm that only you are using your identification card and personal information. We will not use your information for telemarketing purposes. We also need to use your personal information to request a report of your banking account history from a third party, such as ChexSystems, Inc. If our use of your personal information for these purposes is acceptable, and if your personal information printed below and that you have given on the other account opening documents is correct, please indicate by signing below. Rally CU may retain this information for our record keeping purposes.

Member Name	Member Name

## **APPRAISAL NOTICE**

Dept.

Collateral

Loan Amount

App. Date

Application No.

Officer

Init.

A II			cument to any particular loan or i	
Applicant:		Lender:		
	•			
Document Date:				
We may order an appraisal to dete appraisal, even if your loan does not		charge you for this app	oraisal. We will prompt	ly give you a copy of any
You can pay for an additional apprai	sal for your own use at your ow	n cost.		
By signing below, you acknowledge	receipt of this Appraisal Notice.			
APPLICANT:	,			
x				
Applicant	Date	Applicant		Date

LASER PRO Lending, Ver. 14.2.0.021 Copr. D+H USA Corporation 1997, 2014. All Rights Reserved. - C:\( \text{LPRO}\) CF\( \text{LPRO}\) CF\( \text{LPILB14APPR.FC} \)



#### BORROWER CONSENT TOTHE USE OF TAX RETURN INFORMATION

Borrower(s):	Date:
Lender:	

I understand, acknowledge, and agree that the Lender and, Other Loan Participants can obtain, use and share tax return information for purposes of (i) providing an offer; (ii) originating, maintaining, managing, monitoring, servicing, selling, insuring, and securitizing a loan; (iii) marketing; or (iv) as otherwise permitted by applicable laws, including state and federal privacy and data security laws.

The Lender includes the Lender's affiliates, agents, service providers and any of aforementioned parties' successors and assigns. The Other Loan Participants includes any actual or potential owners of a loan resulting from your loan application, or acquirers of any beneficial or other interest in the loan, any mortgage insurer, guarantor, any services or service providers for these parties and any of aforementioned parties' successors' and assigns.

#### **ACKNOWLEDGEMENT**

By signing below, you hereby acknowledge reading and understanding all of the information disclosed above, and receiving a copy of this disclosure on the date indicated below.